How I Earned $3000 in one week on ebay

Serge Glowiczower

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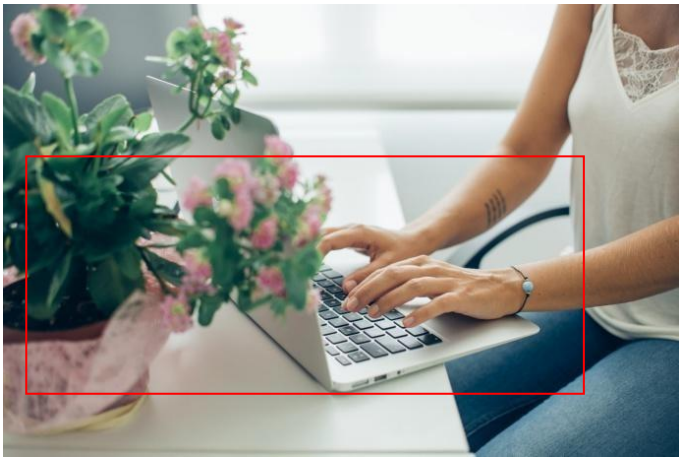
Introduction

Hello,
My name is Serge Glowiczower. I will reveal how I managed to earn my living simply by selling various products and items on eBay.
First, you will see how I started this business and then we will see the process to follow to sell on eBay.

eBay was created in 1995 by Pierre Omidyar. The goal of eBay is to provide a platform for buyers and sellers to trade and to do business among each other.
The site began primarily as a sales auction site, but now there are many Fix price products on sale in eBay.

Today you will find that eBay is in 27 countries. eBay.com (United States), eBay.co.uk (England), eBay.com.au (Australia) and many more.

I've sold thousands of products on eBay.com.I prefer to sell on eBay.com rather than eBay.fr



The beginnings

I started selling on eBay by chance. I had heard of the possibility to create an extra income by selling some articles via an shop one eBay

At the very beginning, I was selling silverware. I had bought a stock of antique silverware. Trying to sell my stock, I realized that there was no market because prices began to fall.

(Some of the products I sold on eBay)

Since I had the stock I had to find another outlet to resell the remaining products. I had to find individuals interested in these beautiful pieces of decoration to furnish their house or apartment. I could not find a taker with the traders because the resale rates would be too high by integrating their margins.

At that time, I studied eBay from top to bottom. So I started to sell many attractive and original products for Internet users. Today, this is my main activity. I sell especially on eBay, Etsy and on Amazon. That's how I make my living.

The potential of eBay

The first experience of eBay is usually decisive.
With this book, you will be able to learn and start selling on eBay

Even if you do not have products to sell to date, you can find products.

By browsing on eBay, you can do a market research before sourcing items for sale. In this sense, you take no risk.

You can find the type of products for which there is a high demand. The kind of products people needs and are highly sought after on a daily basis. It's not just putting products on eBay and waiting to find a buyer.

From the start, you will carry out a precise and efficient market study that will allow you to move in the right direction.

Before going further in my explanations, I specify that I sell mostly on eBay.com and less on other platforms like eBay.fr, eBay.de etc.

On eBay.com, you have the chance that the whole world sees your products. By selling my products on the dot com, it allowed me to sell internationally in dozens of countries. (In China, Australia, Russia, the United States, England, Singapore and France, Belgium, etc.).

You could focus selling only on eBay.fr, you will be selling in France which substantially limits your sales potential. The title will be in French and you will be limited in terms of customers on your eBay sales pages

.

Even if the sale is slightly more complex, you will gain the final. If you think you do not have the adequate level in English, notice that you can always use Google Translate, the free service from Google.

Or check similar items titles that were sold on eBay.

You now know who I am and how I earn my living.

The Project.

Now I will tell you an interesting story.

Last year, in 2015, I was contacted by a foreign travel agency who asked me to sell tickets for an event: **The Battle of Waterloo** which took place in Belgium in Waterloo. They asked me to help them market about 60 tickets.

What is certain is that the opportunities to sell products and services on the Internet are numerous even if you do not have your own website, experience or stock.

The eBay platform is one of those opportunities. The grip is quite simple. There are many sellers, but few people do things right, so there are many sellers who give up because they don't follow a strategy.

Let's go back to the foreign travel agency that contacted me. She commissioned me to commercialize 60 special**BICENTENARY TICKETS OF THE BATTLE OF WATERLOO.** This event was taking place in June 2015.
I sent these tickets to an acquaintance that lives in Brussels
.

The strategy

I started making sales on eBay. I knew I had about 10 days to liquidate all the tickets before the event was starting.

In 10 days, I sold everything and I collected the generous sum of $ 3,000.

The company that commissioned me to market its tickets by my own means billed me the tickets price which they paid as a travel agency,
that is to say much cheaper than the price they were selling on eBay.

For the record, this travel agency had tried to organize a group trip with a number of tourist.
It turns out that as they were unable to motivate enough people, the company had to cancel the trip and the tickets remained.

Following this contact, I quickly observed a real resale potential on eBay. I accepted, I spent a few minutes creating the saling pages & then I waited until I sold 100% of the tickets I had available through the internet.

According to my quick study, I found that this type of tickets were sold all over the world. (United States, France, England, Belgium,) So I listed these tickets at auction and fixed price on both eBay.com, eBay.be,
eBay.fr

I just did a market research, and I saw that there was a need for these tickets to the Waterloo show. I launched a sales ad; I set up beautiful sales pages like the ones I'll show you in this book.

They were beautiful sales pages in French and English. I even put on line a pretty page of sale in Flemish and Dutch on eBay in Holland.

I posted a page in eBay Germany (I had written the ad in English).
Just note that the potential is great because there are eBay customers all over the world. I could simply attract its customers by keeping advertisements in each country of Europe.

I knew there were people who would be interested in going to this waterloo battle show.

I had specified on the announcement that the buyers had to collect the tickets in Brussels from a person I knew and who had the tickets in hand as the timing was too short to send by mail. I called it our Belgium offices.

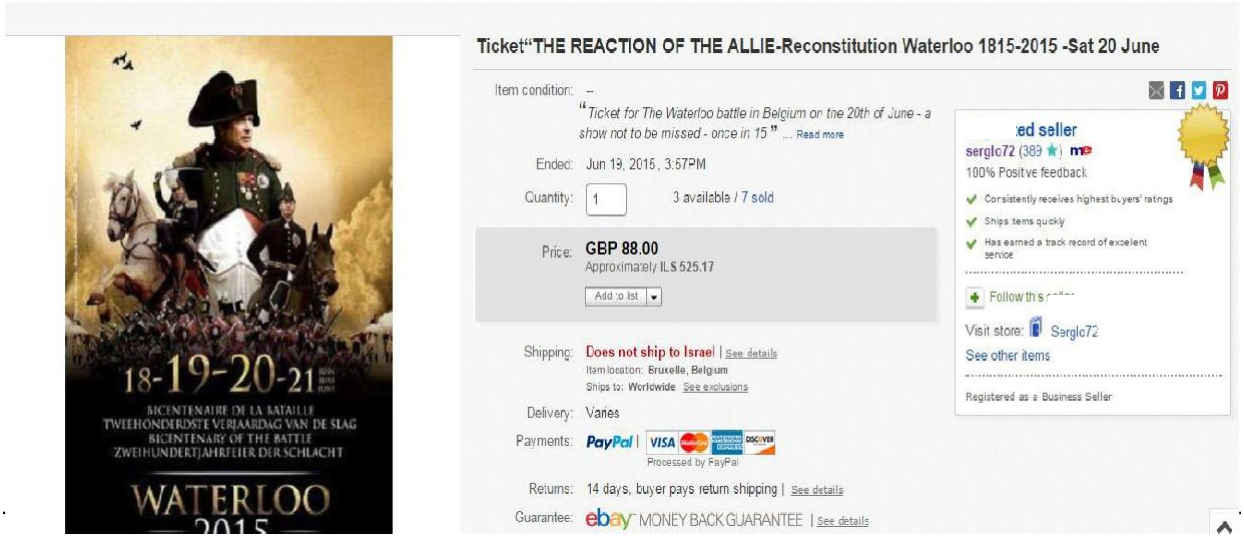
People could pay directly on eBay or on-site at my contact. (By the way, it would save me from paying eBay fees).
eBay fees represent 10% and if I include the PayPal fees, it gives us 14%. I knew I was earning less if I did everything through eBay.

So finally I did finish selling about 23 or 24 tickets on eBay and customers on eBay bought extra tickets when they arrived at the office at my local friend with the tickets and the rest were sold in Facebook group.

I even phoned potential customers to make sales.

I explain all this to prove that there is a great potential on eBay. The potential is obvious. Most of the time, people do not know how to apprehend the sale on eBay and in particular dealing with clients & creating opportunities. I can add that from the time you discover and identify eBay secrets, you will manage to generate a comfortable income. You will contact individuals or companies who have products on hand and are waiting for one thing: to find a quick outlet to get rid of their products. It was my case with the commercialization of 60 tickets in a week and it can be yours very soon.

Sample of my selling page



The challenge

In this case, users must ensure that the tickets you are marketing online are original. In my case, I was selling some tickets at $ 180 which is a considerable sum, especially for users of eBay who had never bought similar items in my eBay shop. These people did not know that the original price of the tickets were available at only 50 euros if you bought them a few months before.

One of my buyers, however, realized this and pretended that the two tickets purchased were fake and wanted to be reimbursed.

I accepted his request on condition that they physically go to the Brussels office where he had collected the tickets. Probably by idleness, he did not go at the end of the process. On the other hand, this customer gave me a negative rating on eBay which can be penalizing. In addition, eBay ended up refunding back the buyer the full payment of $360 and I was somewhat discredited next to eBay's feedback service.

So what did I do next? I did not want to let this happen. I indicated that all the other buyers of these tickets were satisfied and did not ask for a refund. I even offered to reimburse the complainant if they physically deliver the tickets to the office in Brussels.

This proposal was made after the event in Belgium. The person declined, probably because she had used them for the show. Therefore, after being in contact with eBay on this matter eBay removed the negative feedback and refunded me the $360.

All that to say that faced with a glitch, one must not lose hope. On eBay it is the same.You could have some challenge at the start but when you persist you will succeed. I'm here to make it easier for you.
You will enrich yourself from my experience. This experience I acquired over time through selling on eBay and getting experience dealing with clients.

What are your options?

You can contact suppliers.

I have personally worked with major suppliers, and today I sell jewelry and other different products from suppliers on the Internet.

I think there is a lot of potential at any level. You will reach people all over the world and this is what is interesting.

More and more people are looking to buy products on the internet. It's easier; they do not always have the time to hunt around in physical shops. What they like is saving time and getting product delivered at home.

By performing market research to identify the type of product that sells at the moment that's how you go in the right direction from the start.
You will be able to source the right products and sometimes even without cash.

On eBay, you can directly see what is selling and what is not selling.

Sometimes you can realize such a product sells well in England, but not in Canada or the United States. We must analyze the market at local level and not only global. Watch the competition in the same market.

eBay is now available in 27 countries. The potential is enormous because you are offering to a global international market. The idea is to find the right products, I will never repeat this enough.

The advantage on eBay

As soon as you know how to do a market research, you have an advantage

Yes, I had an experience on how to do a market research. This is what you should study:
• How to do a market research?
• How do you recognize which products sell best?
• What products do not sell?
• Where does it have a large market share on eBay?

Once you understand which products have great potential and for which there is a big demand, you will have won everything. I recall that eBay has more than 450 million accounts and has been more than 20 years in existence.

You will see that regular customers will feed the flow of monthly orders.

Among my close acquaintances, I have other examples of success story on eBay. My friends sell ink for computers and printers.

They regularly sell these products because; their customers use these products continuously.

I have another friend who sells baby products. His products sell like hotcakes.

When you sell products from suppliers, you will not even have to ship the products. Suppliers will do it for you.

In fact, what happens when you work with vendors is that the product is bought on eBay at home. Then you buy it from the supplier and you give him the address of the customer.

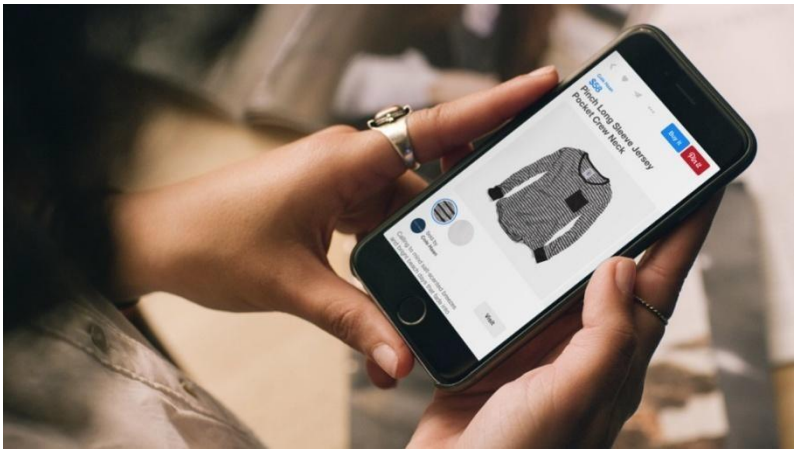
I did this for several years and I continue with this process.

Most of the products I sell are not mine.

So I suggest you do the same.

Today more people are buying products from their smart phones, and there is obvious sales growth.

Seize this opportunity now.



More information

Do you want to go further and learn more about my work method? You too want to make easy money on eBay?

I have a course available online with more than 80 videos in which I deliver everything I know, what I did, what you need to do to ensure easy sales.

I evoke my techniques to find the suppliers.

Making your business on eBay a complementary income is my goal. You will work at home, in a cafe, in the garden. It is a different quality of life that I propose to you. It's within reach.

Every morning I wake up and I see the sales of the previous day with contentment.

When you sell, you will first receive the money in your PayPal account, once you are paid, you must do the shipping of the product. There is no real risk. You do not have to be afraid of not being paid. You are always paid in advance especially when you do not have a product and it is the products of the suppliers. You are first paid in advance and the money you receive will allow you to buy the products.

I wish you luck, if you have questions, you can contact me.

Email : support@ventefacile.fr

Website : https://www.powersellers.online